



Resolution3 & eCommerce Portal Generate Revenue for Connecticut Towns

Resolution3: the Land Records Standard for Town Clerk Offices in Connecticut

Towns in Connecticut depend on Cott Systems' eCommerce Portal and land records system to get the everyday business done and to generate revenue with the ability to charge a small fee for land record information. Connecticut towns have embraced the eCommerce approach to information access.

Searchers such as title searchers, attorneys and land owners/buyers/sellers have 24/7, 365 days-a-year access to land records, maps, military discharge records, trade registrations and other important records through the Cott Systems eCommerce Portal which:

- Complies with today's Internet standards
- Provides extensive search capabilities
- Is free of charge to towns operating Cott's land records systems
- Secures access by restricting confidential information
- Uses a friendly home page with real-time communication tools

Town clerks agree that the Connecticut Portal is an excellent investment. "I love the Portal," said Cindy Ladwig, Town Clerk, Stonington, CT. "We are making lots of money because we have lots of images in the system. Our images date back to the 1960s. Title searchers can go back and easily get survey and subdivision information."

Many town clerks generate revenue for their town with a \$1 per printed page nominal fee. "We have increased our revenue every month," said Marianne Kelly, Town Clerk, Branford, CT.

"We don't charge searchers to print the index," said Lisa Terry, Town Clerk, Montville, CT. "But we have been using the Portal to generate revenue with the Resolution3 system for about a year and that has worked great for our customers."

Town clerks also tell us that searchers appreciate the Portal's advanced search capabilities along with 24/7 access. "It has worked very well for us and we have had no complaints," said Paula Ray, Farmington, CT.

Most Town clerk offices we spoke with have moved from Resolution to Resolution3, or are in the process, so that they can continue to manage their land records electronically—with even more power and features.

"Resolution3 is easy to use, and we like that all the indexing is visible on one page," said Lisa Terry. "It has been easy to train our staff, and we appreciate that the tweaks to the product are provided via the free upgrades automatically."

These are some additional highlights that Connecticut town clerks shared with us about Cott Systems' products and services that have helped them maximize their budget and improve efficiency:

- Delivers outstanding product training and tech support
- Provides an easy-to-use user interface
- Makes the transition from Resolution to Resolution3 simple
- Gives them the data they need with the reporting feature
- Indexing for an image is available all in one screen
- Has provided them with everything they need to do their job
- Works with their current workflow or has improved it
- Keeps enhancing the products based on customer needs

Cott's Connecticut eCommerce portal is one of the strategic products Cott Systems offers to help town clerk offices to effectively serve its constituency 24/7.

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